Telekom IoT | Oct 2019

IOT WITHOUT BARRIERS

LIFE IS FOR SHARING.

HI, I'M RAMI AVIDAN

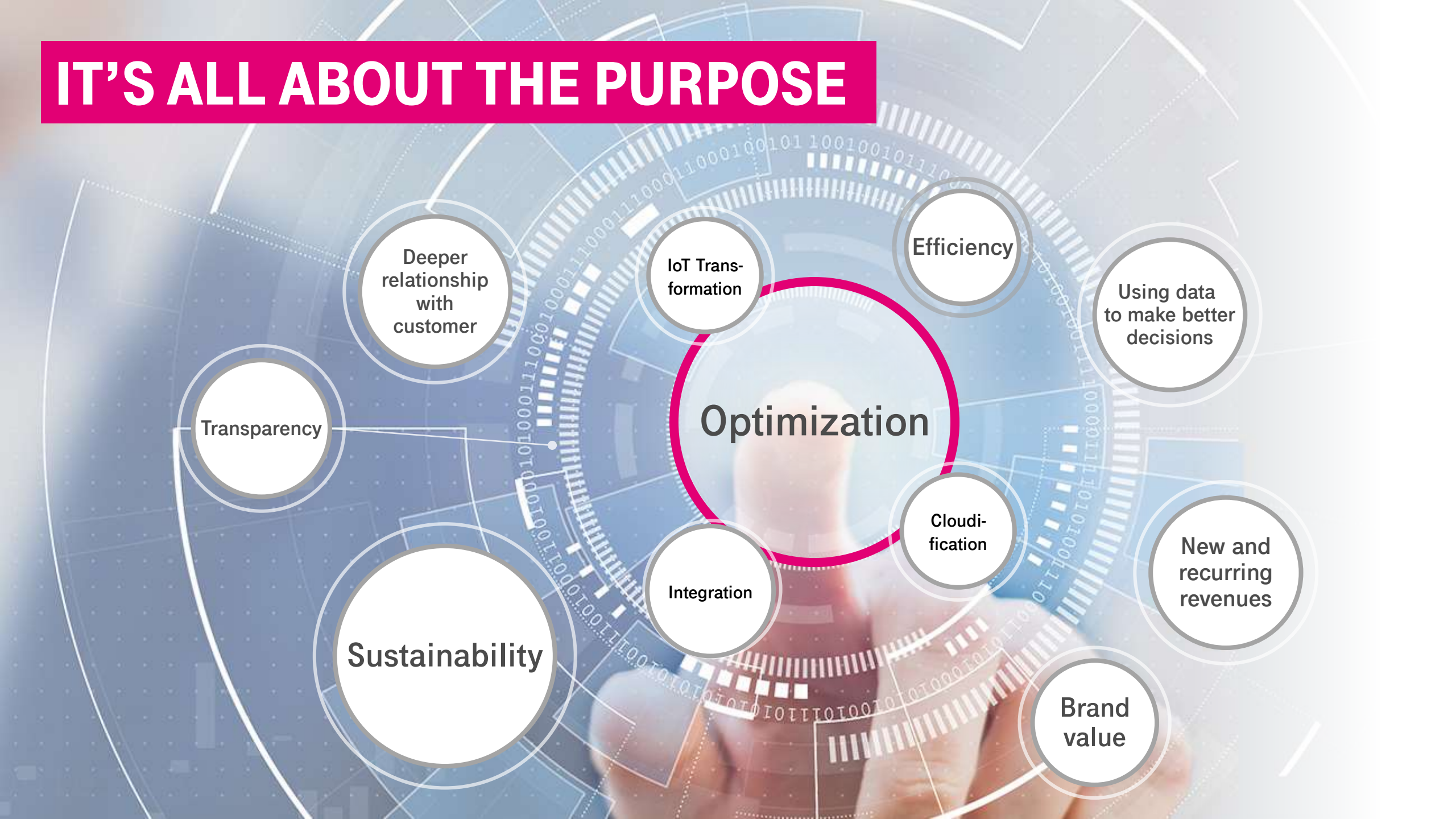
STOCKHOLM

BONN

IOT

DEUTSCHE TELEKOM

IT'S ALL ABOUT THE PURPOSE



THE IOT WORLD IS COMPLEX ...

... AND DYNAMIC

IoT Platforms	Connectivity	Devices	Analytics

COMPANIES TRY TO FIND THEIR POSITION...

Smart Production

Optimize logistics

Platforms?

Horizontal approach?

Hardware portfolio?

Vertical approach?

Automating Processes

Sustainability & Environment

Fleet Management

... AND OVERCOME BARRIERS

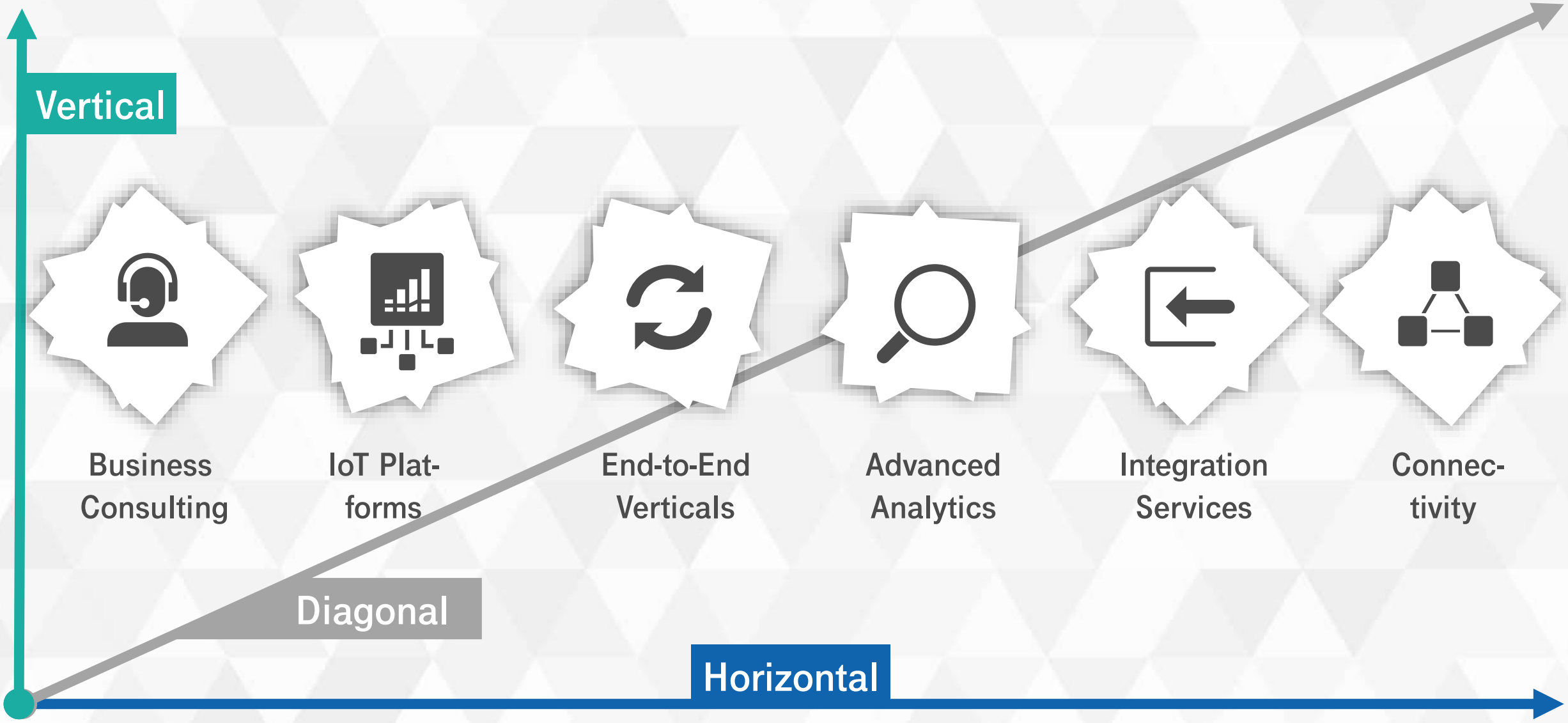
Lack of interoperability and integrations

Lack of flexibility

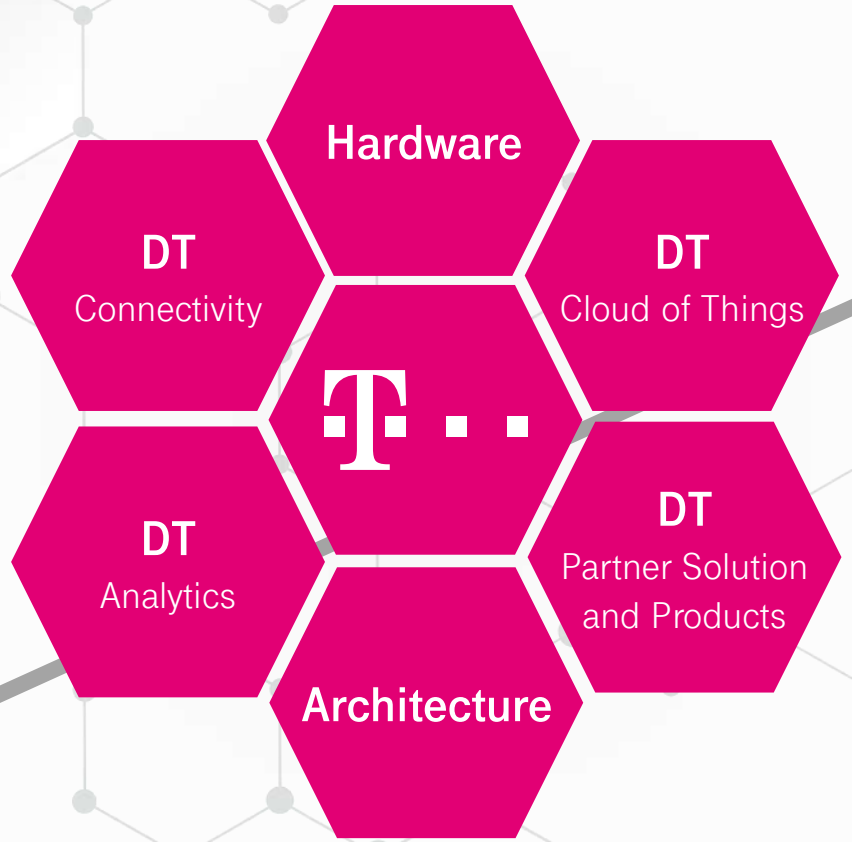
Lack of automation and ease of use

Lack of synergetic business models

DIFFERENT POSITIONS FOR A TELCO

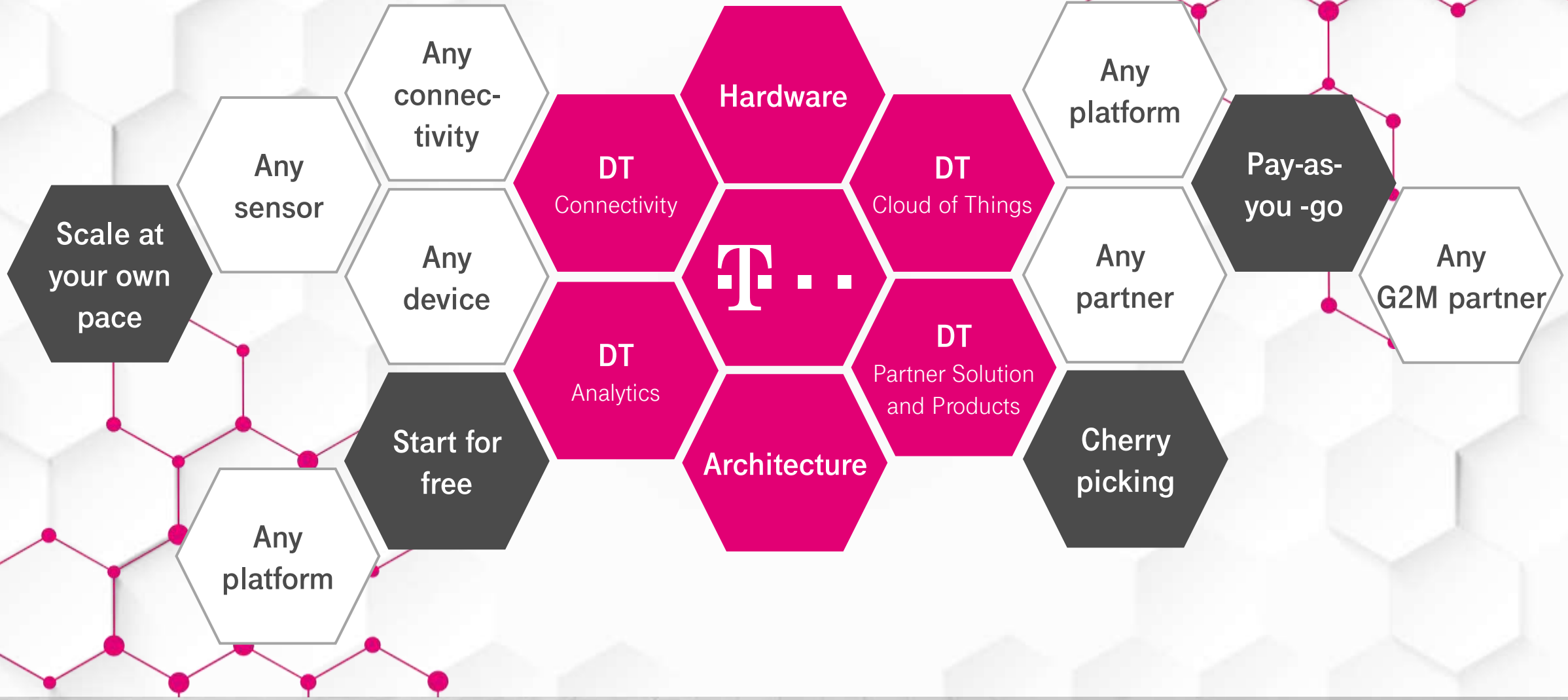


DT IOT GOES DIAGONAL

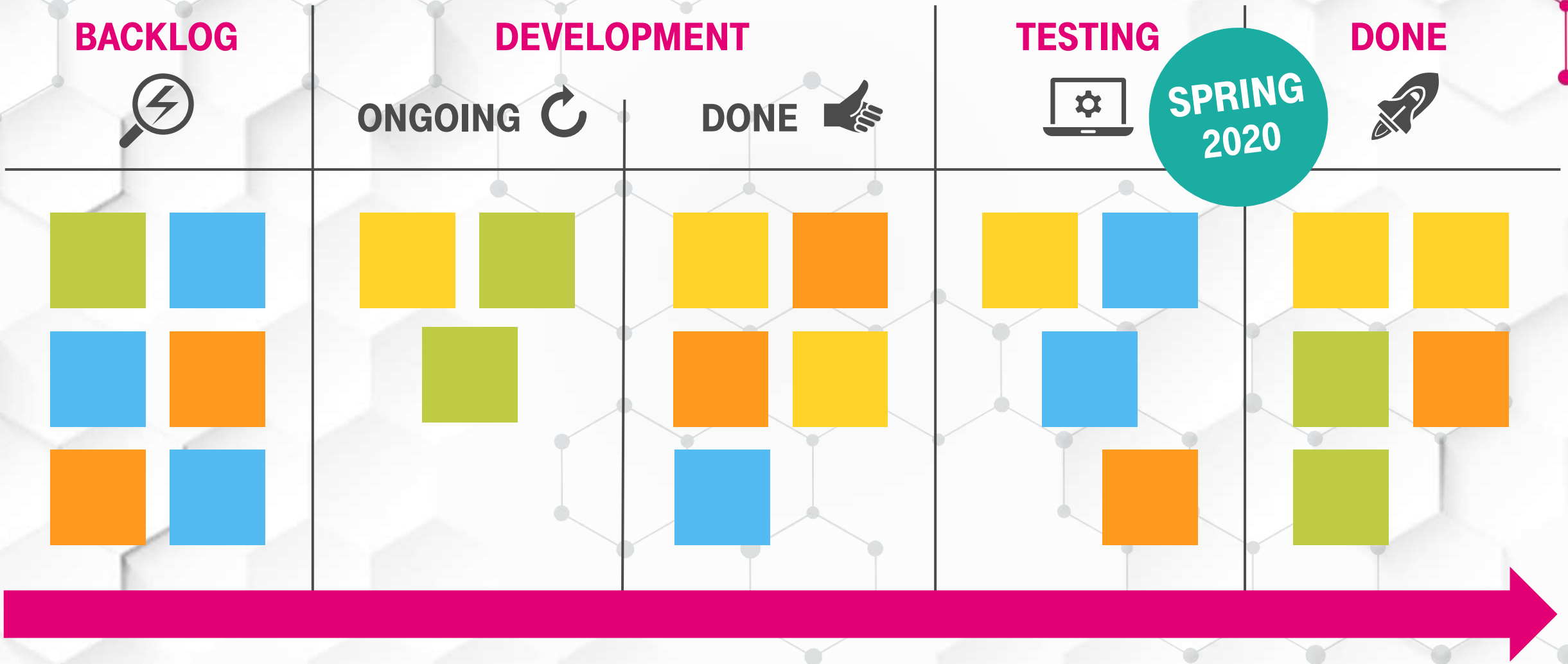


Diagonal

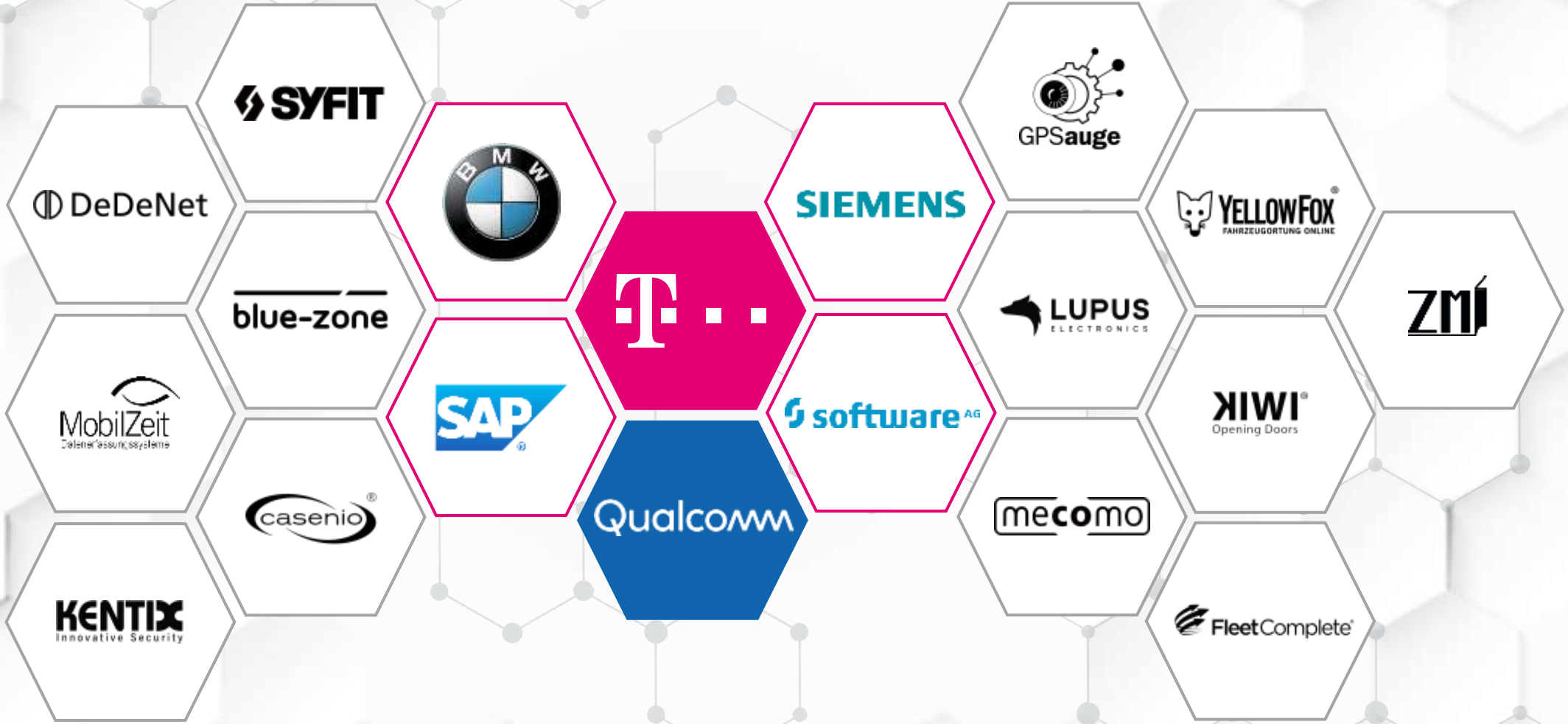
WE'D LOVE TO BE YOUR ENABLING PARTNER



WE ARE BUILDING AS WE SPEAK



WE ALREADY ENABLED THESE PARTNERS



WE'D LOVE TO KNOW HOW WE CAN ENABLE YOU

DATAwatt

Tiempo SECURE

Telit

SODAQ

Sensor Development International

DualInventive

QUECTEL Build a Smarter World

HISILICON

THANK YOU

LIFE IS FOR SHARING.